

**Program No C069-S Term 04/01/00 To 03/31/01
Title: AGRICULTURAL MANUALS/AMENDMENTS**

ITEM NO.	DESCRIPTION	GOODWAY GRAPHICS		MARLIN GRAPHICS		MCDONALD & EUDY		GRAY GRAPHICS		Price Comparison Only
		BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	
FILMS:										
(a)	Trim/Page size unit:									
(1)	From Furnished Camera Copy	21642	1.00	21,642.00	1.00	21,642.00	0.75	16,231.50	1.00	21,642.00
(2)	From Furnished Diskette	450	6.00	2,700.00	8.00	3,600.00	9.00	4,050.00	8.00	3,600.00
(b)	Line.....per illustration	157	3.00	471.00	5.00	785.00	4.00	628.00	5.00	785.00
(c)	Square-finish halftone.....per illustration	192	8.00	1,536.00	8.00	1,536.00	9.00	1,728.00	10.00	1,920.00
(d)	Strip-ins (ind film).....per strip-i	60	3.00	180.00	3.50	210.00	5.00	300.00	5.00	300.00
(e)	Revised Pages.....per pag	120	6.00	720.00	12.00	1,440.00	8.00	960.00	10.00	1,200.00
(f)	Position furnished film overlays on camera copy.....per overl	18	5.00	90.00	5.00	90.00	6.00	108.00	5.00	90.00
(g)	Composite Blueprint, Dylux, or similar proofs.....per trim/page-size ur	6996	0.75	5,247.00	1.50	10,494.00	0.75	5,247.00	1.25	8,745.00
(h)	Color Key proofs (3-M or similar) per color.....per trim/page-size ur	360	4.00	1,440.00	10.00	3,600.00	4.00	1,440.00	4.00	1,440.00
II. PRINTING, BINDING, PACKING AND DISTRIBUTION:										
Saddle-wire stitched: Prtg sgl ink incl bind..p/page										
Makeready and/or Setup										
(1)	Format A	168	5.00	840.00	5.00	840.00	5.50	924.00	5.00	840.00
(2)	Format B	10032	4.00	40,128.00	6.00	60,192.00	5.25	52,668.00	5.00	50,160.00
(3)	Running Per 100 Copies									
(4)	Format A	168	0.25	42.00	0.14	23.52	0.17	28.56	0.12	20.16
(5)	Format B	203364	0.12	24,403.68	0.14	28,470.96	0.14	28,470.96	0.12	24,403.68
(b)	Perfect-bound: Prtg sgl ink incl bind.....per page									
(1)	Makeready and/or Setup									
(2)	Format A	48	5.00	240.00	5.00	240.00	6.00	288.00	5.00	240.00
(3)	Format B	11310	3.00	33,930.00	6.00	67,860.00	4.00	45,240.00	4.00	45,240.00
(4)	Running Per 100 Copies									
(c)	Album Style: Prtg 11 x 8-1/2 sgl ink incl binding.....per page									
(1)	Makeready and/or Setup									
(2)	Format B	1872	4.00	7,488.00	8.00	14,976.00	5.25	9,828.00	6.00	11,232.00
(4)	Format B	36726	0.14	5,141.64	0.20	7,345.20	0.15	5,508.90	0.14	5,141.64
(d)	Separate Cover: Prtg sgl ink.....per page									
(e)	Makeready and/or Setup									
(1)	Format A	48	20.00	960.00	30.00	1,440.00	25.00	1,200.00	20.00	960.00
(2)	Format B	780	20.00	15,600.00	30.00	23,400.00	25.00	19,500.00	20.00	15,600.00
(3)	Running Per 100 Copies									
(4)	Format A	48	1.00	48.00	1.50	72.00	1.50	72.00	1.00	48.00
(e)	Additional Colors: Prtg txt cvr in color in addition to 1st sg l ink color press.....per color/per page									
(1)	Makeready and/or Setup									
(2)	Format A	72	20.00	1,440.00	30.00	2,160.00	20.00	1,440.00	20.00	1,440.00
(2)	Format B	402	20.00	8,040.00	30.00	12,060.00	20.00	8,040.00	20.00	8,040.00
(3)	Running Per 100 Copies									
(4)	Format A	1254	0.50	627.00	1.50	1,381.00	0.25	313.50	0.25	313.50
(5)	Format B	7098	0.50	3,549.00	1.50	10,647.00	0.20	1,419.60	0.25	1,774.50
(f)	Varnishing.....per page									
(1)	MakeReady and/or Setup	174	20.00	3,480.00	30.00	5,220.00	25.00	4,350.00	25.00	4,350.00
(2)	Running Per 100 Copies	1644	0.50	822.00	0.75	1,233.00	0.50	822.00	0.50	822.00

Price Comparison Only									
CURRENT CONTRACTOR									
GRAY GRAPHICS									
			McDONALD & EUDY TEMPLE HILLS, MD					CAPITOL HEIGHTS, MD	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	GOODWAY GRAPHICS SPRINGFIELD, VA	UNIT RATE	MARLIN GRAPHICS BALTIMORE, MD	UNIT RATE	MC DONALD & EUDY TEMPLE HILLS, MD	UNIT RATE	GRAY GRAPHICS CAPITAL HEIGHTS, MD
III.	PAPER: Per 100 Leaves								
	<i>TEXT:</i>								
(a)	75 gsm White Offset book, 50-lb								
(1)	Format A	15	0.57	8.85	0.50	7.50	0.52	7.80	0.47
(2)	Format B	41373	0.57	23,582.61	0.55	22,755.15	0.57	23,582.61	0.50
(b)	90 gsm White Offset Book, 60-lb								
(1)	Format A	60	0.67	40.20	0.60	36.00	0.62	37.20	0.57
(2)	Format B	150894	0.67	101,098.98	0.65	98,081.10	0.67	101,098.98	0.60
(c)	75 gsm Colored Writing, 20-lb								
(1)	Format A	3	0.85	2.55	0.75	2.25	0.75	2.25	0.70
(2)	Format B	2433	0.85	2,068.05	0.80	1,946.40	0.77	1,873.41	0.72
(d)	199 gsm White Index, 110-lb								
(1)	Format A	6	2.00	12.00	2.00	12.00	2.25	13.50	1.75
(2)	Format B	4866	2.00	9,732.00	2.50	12,165.00	2.50	12,165.00	2.25
(e)	199 gsm Colored Index, 110-lb								
(1)	Format A	3	2.50	7.50	2.50	7.50	2.75	8.25	2.50
(2)	Format B	2433	2.50	6,082.50	3.00	7,299.00	3.00	7,299.00	3.00
(f)	104 gsm White Litho Coated Book, 70-lb								
(1)	Format A	12	1.30	15.60	1.25	15.00	1.15	13.80	1.10
(2)	Format B	24336	1.30	31,636.80	1.50	36,504.00	1.15	27,986.40	1.25
(g)	104 gsm White Matte Ctd Offset Bk, 70-lb								
(1)	Format A	9	1.30	11.70	1.25	11.25	1.15	10.35	1.10
(2)	Format B	17037	1.30	22,148.10	1.50	25,555.50	1.15	19,592.55	1.25
	<i>COVER:</i>								
(h)	135 gsm White Vellum-Finish Cover, 50-lb								
(1)	Format A	12	2.00	24.00	1.90	22.80	1.75	21.00	1.60
(2)	Format B	4026	2.00	8,052.00	2.20	8,837.20	1.75	7,045.50	1.80
(i)	135 gsm Colored Vellum-Finish Cover, 50-lb								
(1)	Format A	3	3.00	9.00	2.25	6.75	3.50	10.50	3.00
(2)	Format B	1479	3.00	4,437.00	2.50	3,697.50	3.50	5,176.50	3.00
(j)	216 gsm White Litho Coated Cover, 80-lb								
(1)	Format A	6	4.00	24.00	3.50	21.00	3.00	18.00	3.50
(2)	Format B	2298	4.00	9,192.00	4.00	9,192.00	3.00	6,894.00	3.50
(k)	176 gsm White Matte Coated Cover, 65-lb								
(1)	Format A	3	4.00	12.00	3.50	10.50	3.00	9.00	3.50
(2)	Format B	411	4.00	1,644.00	4.00	1,644.00	3.00	1,233.00	3.50
	IV.	ADDITIONAL OPERATIONS:							
(a)	Wrap, shrink-film packaging.....per package	11100	0.15	1,665.00	0.25	2,775.00	0.15	1,665.00	0.15
(b)	Drilling (each run),.....per 100 leave	26814	0.03	804.42	0.04	1,072.56	0.05	1,340.70	0.05
(c)	Perforating-on-fold.....per 100 copies	156	3.00	468.00	3.00	488.00	2.00	312.00	3.00
(d)	Additional folding.....per 100 copies	1575	No Charge	0.00	1.50	2,362.50	1.00	1,575.00	1.00
	CONTRACTOR TOTALS			\$438,941.82		\$575,165.42		\$478,302.34	\$460,742.72
	DISCOUNT			1.00%	\$4,389.42	1.00%	\$5,751.65	1.00%	\$4,607.43
	DISCOUNTED TOTALS				\$434,552.40		\$569,413.77		\$456,135.29
					AWARDED				\$451,452.40